

Public Comment for 9/8/2020 CVWD Board Mtg (from Marilyn Tyler)

#### SIGNIFICANT INCREASE IN WATER REVENUE DURING PANDEMIC

1. At the 8/13/2020 Finance Committee mtg, Arturo Montes reported a 27% INCREASE in metered water sales for the 4 month period from March thru June, 2020, compared to 2019 (fixed service charge revenue remained the same).
2. Reading from the barchart Arturo presented, I inferred that metered water sales for the four month period increased from approx. \$2.27M in 2019 to approx. \$2.89M in 2020. This is an unanticipated increase in revenue of approx. \$620K for just 4 months.
3. For comparison, a hypothetical rate increase of 7% would result in increased revenue of \$826K for the entire year ( $.07 * \$3M$  fixed service charge revenue +  $.07 * \$8.8M$  metered sales revenue = \$826K).

CONCLUSION: I believe if staff is asked for the actual metered water sales for July and August 2020, the additional increased revenue for those two months (plus the continuing increase in revenue thru the upcoming fall and winter) will easily exceed the \$820K CVWD would receive in a 7% rate increase, making a rate increase unnecessary.

( $\$820K$  from 7% rate increase -  $\$620K$  unanticipated increase in revenue from March thru June =  $\$200K$  easily met by increase in metered water sales for July-August 2020 and continuing into fall and winter)

REQUEST: Please provide the actual revenue from metered water sales for July and August 2020, compared to July and August 2019. And please delay any consideration for a rate increase while you continue to observe the significant increase in revenue over the coming months.

-----  
Monthly Metered Water Sales (inferred from the bar chart which Arturo presented):

|                    |                    |                    |                    |
|--------------------|--------------------|--------------------|--------------------|
| March 2020: \$560K | April 2020: \$630K | May 2020: \$800K   | June 2020: \$900K  |
| March 2019: \$420K | April 2019: \$550K | May 2019: \$620K   | June 2019: \$680K  |
| (Increase: \$140K) | (Increase: \$80K)  | (Increase: \$180K) | (Increase: \$220K) |
| (Increase: 33%)    | (%Increase: 15%)   | (%Increase: 29%)   | (%Increase: 32%)   |