

# **CRESCENTA VALLEY WATER DISTRICT**

2700 FOOTHILL BOULEVARD LA CRESCENTA, CALIFORNIA

Agenda for the Meeting of the Finance Committee of the  
Crescenta Valley Water District

To be held on Tuesday, February 16, 2021 at 2:30 p.m.

Posted: Friday, February 12, 2021 at 3:00 p.m.

## **TELECONFERENCING NOTICE**

**[This meeting will be held by teleconference only.]**

**Pursuant to the provisions of Executive Order N-29-20 issued by Governor Gavin Newsom on March 18, 2020, the public may not attend the meeting in person.**

**Any member of the public may participate by listening or making comments using a touchtone phone. You may select any of the following phone numbers (there are more than one for increased reliability during this time of increased phone traffic)**

**(669) 900-6833**

**(346) 248-7799**

**(929) 205-6099**

**(253) 215-8782**

**(301) 715-8592**

**(312) 626-6799**

**Then, enter Access Code: 827 1651 1075**

**[Pursuant to the above Executive Order, the public may not attend the meeting in person.]**

**Those members of the public who are able to and would like to additionally participate with a computer through videoconference may access the Zoom videoconferencing tool available at the following link – <https://us02web.zoom.us/j/82716511075>.**

**Any person may make a request for a disability-related modification or accommodation needed for that person to be able to participate in the public meeting by contacting the District by phone or in writing at the above email address. Requests must specify the nature of the disability and the type of accommodation requested. A telephone number or other contact information should be included so that District staff may discuss appropriate arrangements. Persons requesting a disability-related accommodation should make the request with adequate time before the meeting for the District to provide the requested accommodation.**

## **Call to Order**

## **Adoption of Agenda**

## **Public Comments**

At this time, members of the public shall have an opportunity to address the Committee on items of interest that are within the subject matter jurisdiction of the Committee. This opportunity is non-transferable, and speakers are limited to three (3) minutes each.

### **Action Item(s)**

The public shall have an opportunity to comment on any action item as each item is considered by the Committee prior to action being taken. This opportunity is non-transferrable, and speakers are limited to one two-minute (2) comment each.

1. Present and review the draft Financial Plan stage of the Water & Wastewater Rate Study
2. Open discussion for short and long-term budget and other objectives

### **Committee Members' Request for Future Agenda Items**

### **Adjournment**

*Attachment(s):*

1. *Draft Financial Plan for Water & Wastewater Rate Study*

## **Crescenta Valley Water District**

### **Finance Committee**

#### **Draft Financial Plan for the Water & Wastewater Rate Study**

***February 16, 2021***

The District has restarted the rate study process after putting it on hiatus last fiscal year in association with the decision not to raise rates in light of the pandemic.

For the rate study, Raftelis Financial Consultants (RFC) is developing a Financial Plan to determine revenue requirements. This will inform what level of rates will be needed going forward. The Financial Plan precedes the next step of developing the Cost-of-Service Analysis and Rate Design.

Following the Finance Committee discussion, staff will meet with the Community Advisory Committee (CAC) to discuss the Financial Plan and subsequently meet with the Board. Staff is presenting four (4) scenarios for each of the Water and Wastewater Funds. These scenarios represent reasonable lower and higher ranges in terms of financial and other policy decisions for the Finance Committee and the broader Board to direct staff with. They are presented as reference points for a productive conversation, not as recommendations.

The Financial Plan scenario that is ultimately selected will represent the “snapshot in time” that the Cost of Service Analysis and Rate Design will be based on, and it’s ideal that the plan accommodate for a range of future financial and policy decisions such as the rate of replacing deferred water and wastewater infrastructure, the option of future bond issuances, the option to explore alternative means of treating wastewater, or funding commitments such as OPEB.

The goal of today’s discussion is for the Finance Committee to direct staff toward one or more scenarios the Finance Committee is comfortable with presenting to the Board. Staff will incorporate those scenario(s) into the presentation for the CAC meeting scheduled February 18<sup>th</sup> and the Board meeting scheduled February 23<sup>rd</sup>. The goal of the February 23<sup>rd</sup> Board meeting will be to direct staff toward a Financial Plan based on discussion from the three meetings. The Cost of Service Analysis will be based on the Financial Plan.

The Cost of Service Analysis and Rate Design will be conducted through March, again with a Finance Committee meeting, CAC meeting, and Board meeting. The overall goal is to issue a completed rate study ahead of a Prop 218 notice that will need to be sent by mid-April. This is if the objective is for any rate increase to be implemented by July 1, as they typically are.

Raftelis will present the draft Financial Plan and be available for discussion.

# Crescenta Valley Water District

## Water and Wastewater Rate Study

February 16, 2021



# Raftelis Project Team

## **Kevin Kostiuk, *Project Manager***

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# Agenda

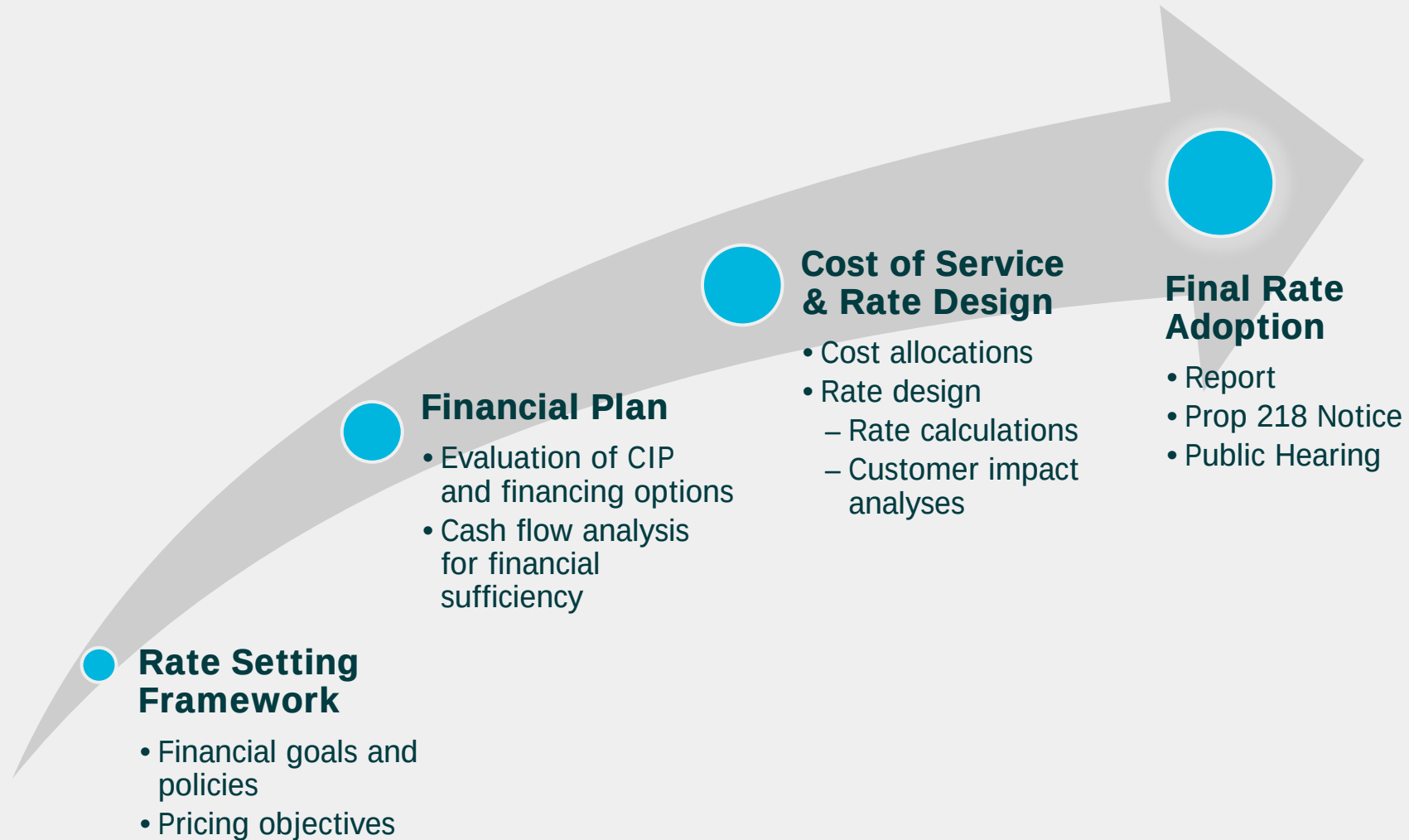
## Water Financial Plan

- Assumptions
- Inputs
- Reserves Policies
- Financial Plan Scenarios

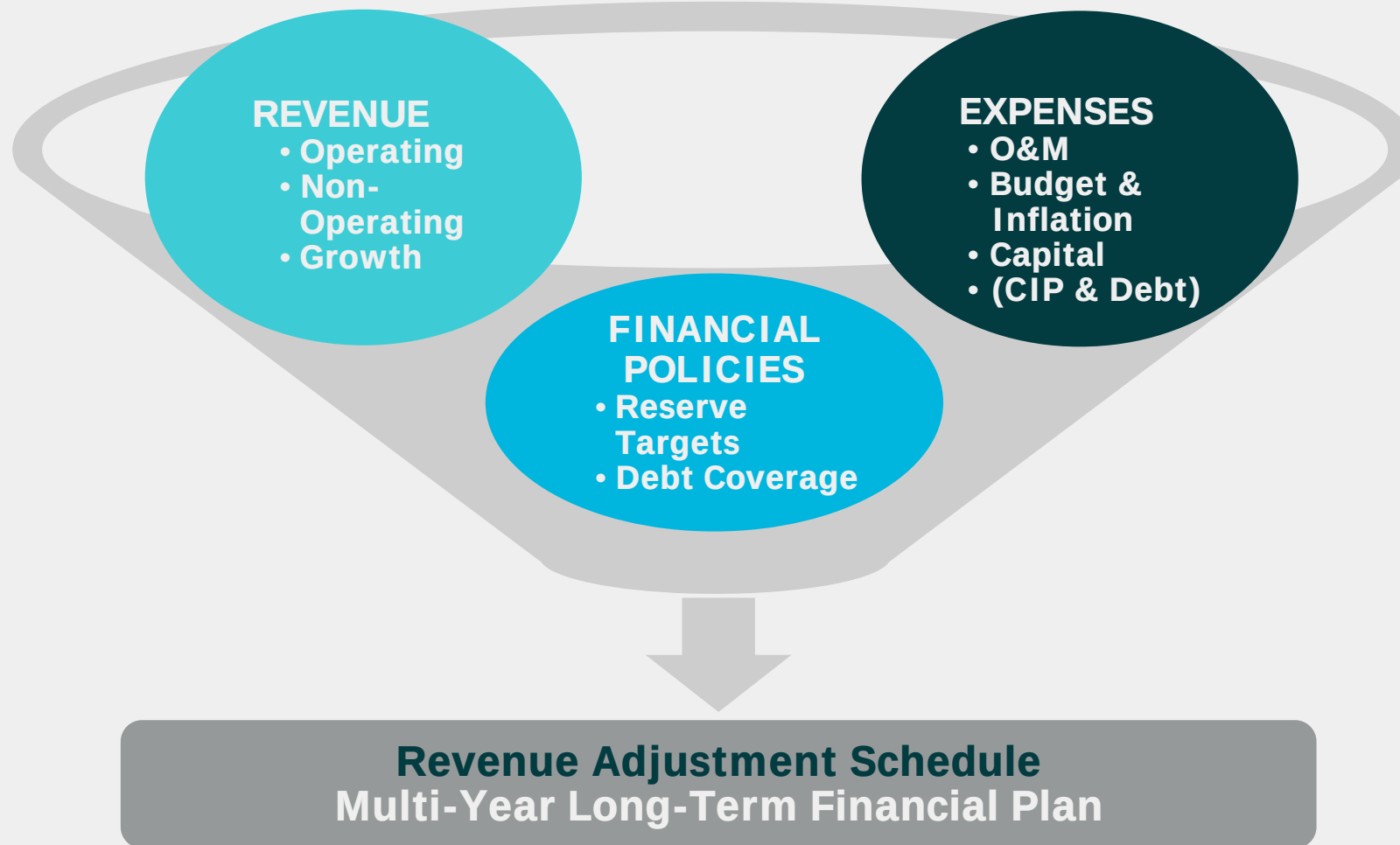
## Wastewater

- Assumptions
- Inputs
- Reserves Policies
- Financial Plan Scenarios

# Rate Study At A Glance



# Cash Need Basis Approach





# Water Financial Plan



# Water - Inflationary Assumptions

|                                 | *FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 |
|---------------------------------|----------|---------|---------|---------|---------|
| <b>General Inflation</b>        | N/A      | 3%      | 3%      | 3%      | 3%      |
| <b>Salary</b>                   | N/A      | 4%      | 4%      | 4%      | 4%      |
| <b>Benefits</b>                 | N/A      | 8%      | 8%      | 8%      | 8%      |
| <b>Power</b>                    | N/A      | 3%      | 3%      | 3%      | 3%      |
| <b>Non-inflated</b>             | N/A      | 0%      | 0%      | 0%      | 0%      |
| <b>Capital</b>                  | N/A      | 4%      | 4%      | 4%      | 4%      |
| <b>Other Operating Revenues</b> | N/A      | 1%      | 1%      | 1%      | 1%      |
| <b>Interest</b>                 | N/A      | 2.25%   | 2.25%   | 2.25%   | 2.25%   |

Inflationary assumptions are used to project individual O&M expenses, capital costs, and non-rate revenue streams

*\*FY = Fiscal Year. The fiscal year begins July 1 of each year and ends June 30 of the following year. FY 2021 represents the current fiscal year July 1, 2020-June 30, 2021*

# Water Customer Accounts & Growth Assumptions

- › 1% annual growth in connections projected in financial model
- › Meter and Fireline counts for FY 2021

| Meter Size   | Inside District | Outside District | Private Fire (Inside) | Private Fire (Outside) |
|--------------|-----------------|------------------|-----------------------|------------------------|
| 3/4"         | 5,011           | 1963             | 0                     | 0                      |
| 1"           | 666             | 211              | 1                     | 0                      |
| 1 1/2"       | 99              | 52               | 0                     | 0                      |
| 2"           | 44              | 21               | 4                     | 4                      |
| 3"           | 15              | 13               | 0                     | 2                      |
| 4"           | 2               | 0                | 33                    | 36                     |
| 6"           | 0               | 0                | 8                     | 10                     |
| 8"           | 0               | 0                | 4                     | 2                      |
| 10"          | 0               | 0                | 2                     | 0                      |
| <b>Total</b> | <b>5,837</b>    | <b>2,260</b>     | <b>52</b>             | <b>54</b>              |

# Water Demand Assumptions

- Model assumes demand for FY 2021 of 1,163,172 kgal (3,570 AF)
  - Increase in water sales of 1.0% (11,517 kgal / 36 AF) based entirely on new connection growth

| Customer Class                       | FY 2018          | FY 2019          | FY 2020          | FY 2021          |
|--------------------------------------|------------------|------------------|------------------|------------------|
| <b>Residential</b>                   |                  |                  |                  |                  |
| Tier 1                               | 357,000          | 359,833          | 369,342          | 373,035          |
| Tier 2                               | 295,000          | 254,473          | 275,757          | 278,515          |
| Tier 3                               | 122,614          | 99,699           | 121,334          | 122,547          |
| <b>MF/Com/Inst/SCH</b>               | 393,750          | 362,377          | 337,476          | 340,851          |
| <b>Irrigation</b>                    |                  |                  |                  |                  |
| Tier 1                               | 16,800           | 14,477           | 16,174           | 16,336           |
| Tier 2                               | 14,700           | 39,953           | 31,572           | 31,888           |
| <b>Total (kgal)</b>                  | <b>1,199,864</b> | <b>1,130,812</b> | <b>1,151,655</b> | <b>1,163,172</b> |
| <b>Total (AF)</b>                    | <b>3,682</b>     | <b>3,470</b>     | <b>3,534</b>     | <b>3,570</b>     |
| <i>Change in Total Water Use (%)</i> |                  | -5.7%            | 1.84%            | 1.0%             |

# Water Revenues

| Revenue Summary                  | FY 2020<br><i>(Actuals)</i> | FY 2021<br><i>(Model Estimated)</i> |
|----------------------------------|-----------------------------|-------------------------------------|
| Rate Revenue                     |                             |                                     |
| <i>Water Sales</i>               | \$8,483,583                 | \$8,640,367                         |
| <i>Readiness to Serve Charge</i> | \$3,063,399                 | \$3,087,461                         |
| Other Operating Revenues         | \$160,000                   | \$160,000                           |
| Non-Operating Revenues           | \$200,000                   | \$238,000                           |
| CIP Source Revenues              | \$452,500                   | \$277,500                           |
| <b>Total Revenue</b>             | <b>\$12,359,482</b>         | <b>\$12,408,363</b>                 |

# Water O&M Expenses

- FY 2022 values based on inflationary assumptions

| O&M Category                          | FY 2020<br>(Actuals) | FY 2021<br>(Budgeted) | FY 2022<br>(Projected) |
|---------------------------------------|----------------------|-----------------------|------------------------|
| Water Supply                          | \$3,329,305          | \$3,361,620           | \$3,235,889            |
| Compensation                          | \$2,086,022          | \$1,893,113           | \$1,968,838            |
| Benefits                              | \$1,290,243          | \$1,242,742           | \$1,342,161            |
| Plant – Water Operation               | \$585,996            | \$533,010             | \$536,869              |
| Distribution System                   | \$907,765            | \$851,178             | \$882,519              |
| General and Administrative            | \$812,663            | \$889,548             | \$916,114              |
| Fire and Debris Recovery              | \$12,000             | \$12,000              | \$12,360               |
| Purchased Power                       | \$323,778            | \$322,291             | \$333,652              |
| <b>Total Expenditures</b>             | <b>\$9,347,771</b>   | <b>\$9,105,502</b>    | <b>\$9,228,402</b>     |
| <i>Change in O&amp;M Expenses (%)</i> |                      | -2.6%                 | 1.3%                   |

# Water Debt Service - Existing

- FY 2021 amended to reflect partial year payments for both

| Borrowing                 | FYE 2021         | FYE 2022         | FYE 2023         | FYE 2024         | FYE 2025         |
|---------------------------|------------------|------------------|------------------|------------------|------------------|
| Pac West Infrastructure   | \$275,274        | \$0              | \$0              | \$0              | \$0              |
| Revenue COP, Series 2020  | \$290,000        | \$558,238        | \$581,381        | \$579,781        | \$580,781        |
| <b>Total Debt Service</b> | <b>\$565,274</b> | <b>\$558,238</b> | <b>\$581,381</b> | <b>\$579,781</b> | <b>\$580,781</b> |

# Water Capital Improvement Plan - Adopted

| Projects                         | FY 2021            | FY 2022            | FY 2023            | FY 2024            | FY 2025            | FY 2026            |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Water Supply                     | \$170,000          | \$135,000          | \$265,000          | \$118,000          | \$122,000          | \$126,000          |
| Water Storage                    | \$480,000          | \$550,000          | \$745,000          | \$695,000          | \$800,000          | \$1,232,000        |
| Water Distribution – Pipeline    | \$2,300,000        | \$2,600,000        | \$2,800,000        | \$3,000,000        | \$3,200,000        | \$3,400,000        |
| Water Distribution – Other       | \$710,000          | \$830,000          | \$175,000          | \$86,000           | \$89,000           | \$92,000           |
| Water Treatment                  | \$0                | \$0                | \$0                | \$0                | \$0                | \$0                |
| Technology                       | \$1,070,000        | \$535,000          | \$815,000          | \$950,000          | \$620,000          | \$0                |
| Public Safety/Emergency Response | \$165,000          | \$0                | \$50,000           | \$151,000          | \$169,000          | \$150,000          |
| Facilities & Planning            | \$105,00           | \$350,000          | \$150,000          | \$0                | \$0                | \$0                |
| <b>Total CIP (Nominal)</b>       | <b>\$5,000,000</b> | <b>\$5,000,000</b> | <b>\$5,000,000</b> | <b>\$5,000,000</b> | <b>\$5,000,000</b> | <b>\$5,000,000</b> |
| <b>Total CIP (Inflated)</b>      | <b>\$5,000,000</b> | <b>\$5,200,000</b> | <b>\$5,408,000</b> | <b>\$5,624,320</b> | <b>\$5,849,293</b> | <b>\$6,083,265</b> |

- *Capital costs are inflated 4% in each year beyond FY 2021*



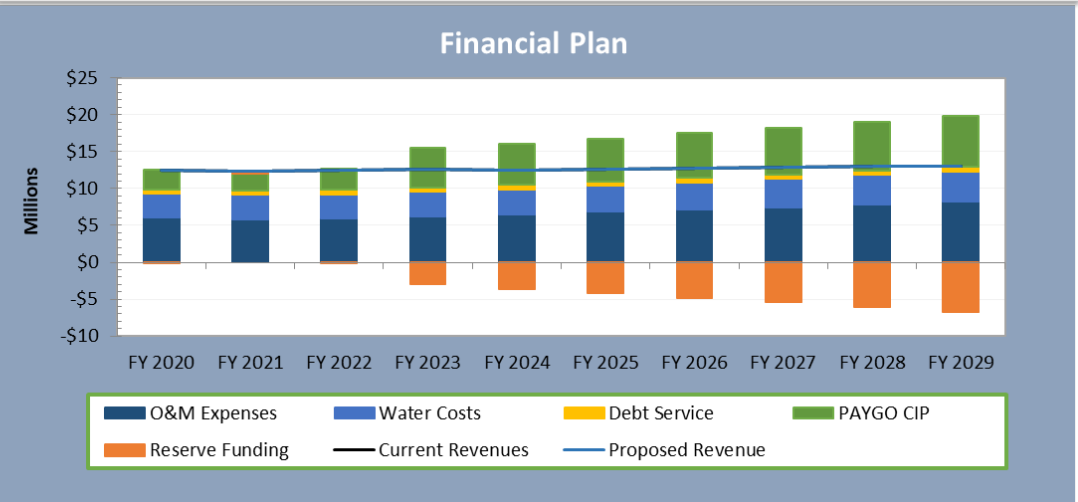
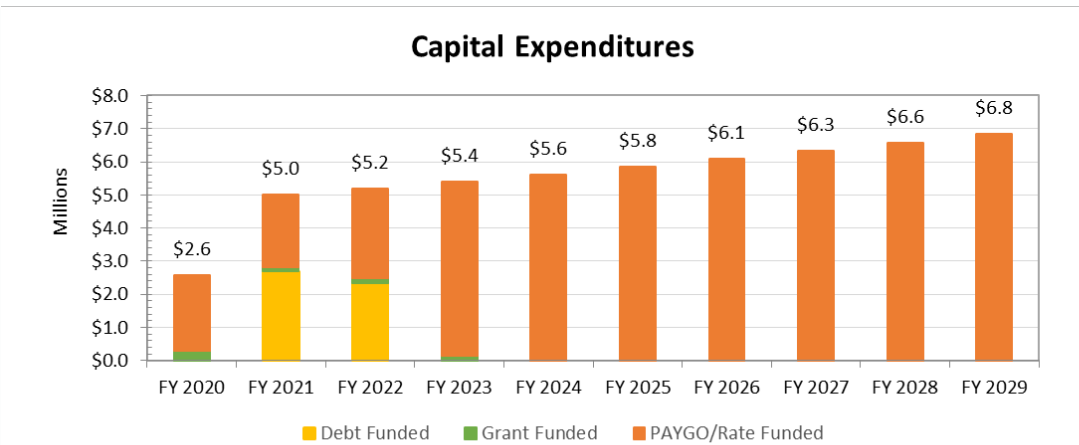
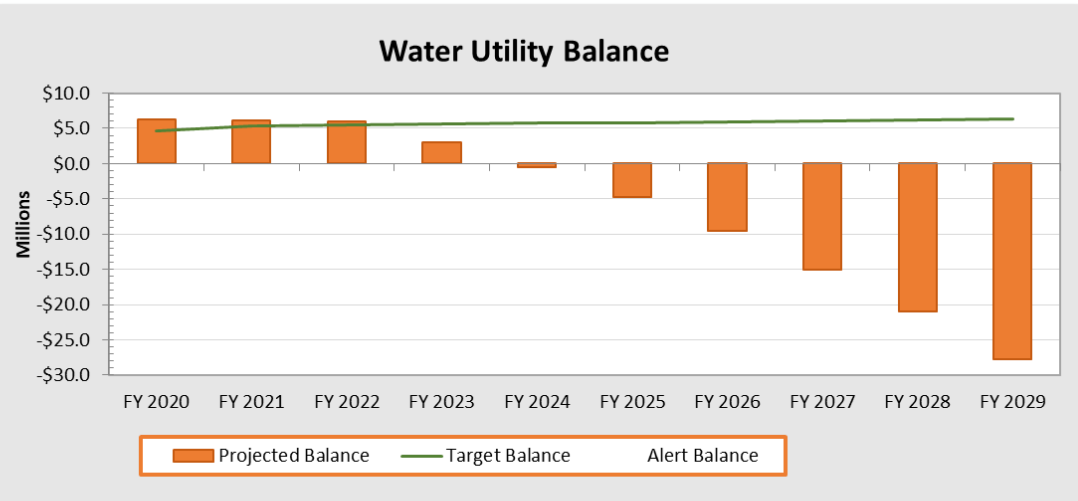
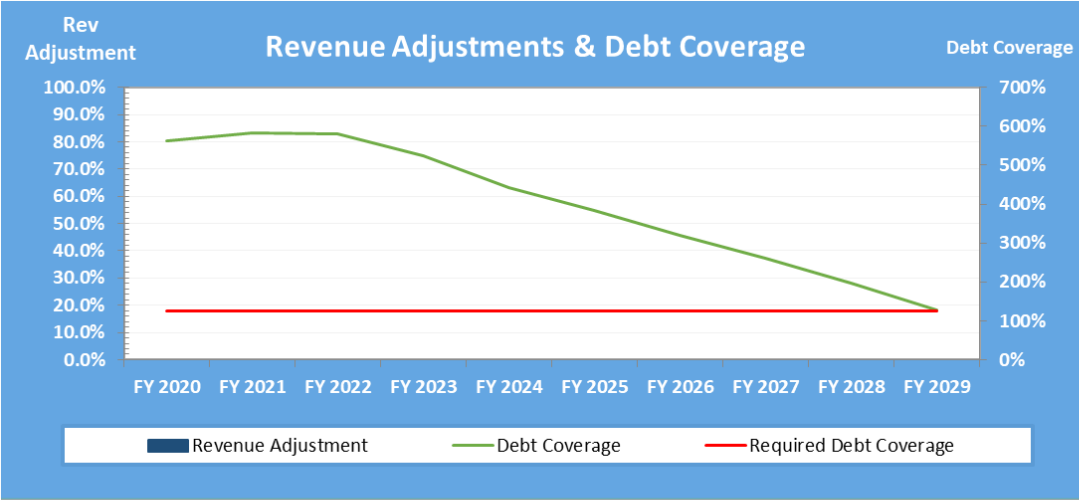
# Water Reserves & Financial Policies

| Reserve                      | Policy                            | FY 2021<br>Reserve Target |
|------------------------------|-----------------------------------|---------------------------|
| Operating                    | 90 days of O&M expenses           | \$1,478,938               |
| Rate Stabilization           | 25% of Commodity Revenues         | \$2,931,957               |
| Emergency                    | One percent of total assets value | \$1,000,000               |
| <b>Total Reserves Target</b> |                                   | <b>\$5,410,895</b>        |

| Debt Service       | Policy                      |
|--------------------|-----------------------------|
| Required Coverage* | 125% of annual debt service |
| Target Coverage    | 200% of annual debt service |

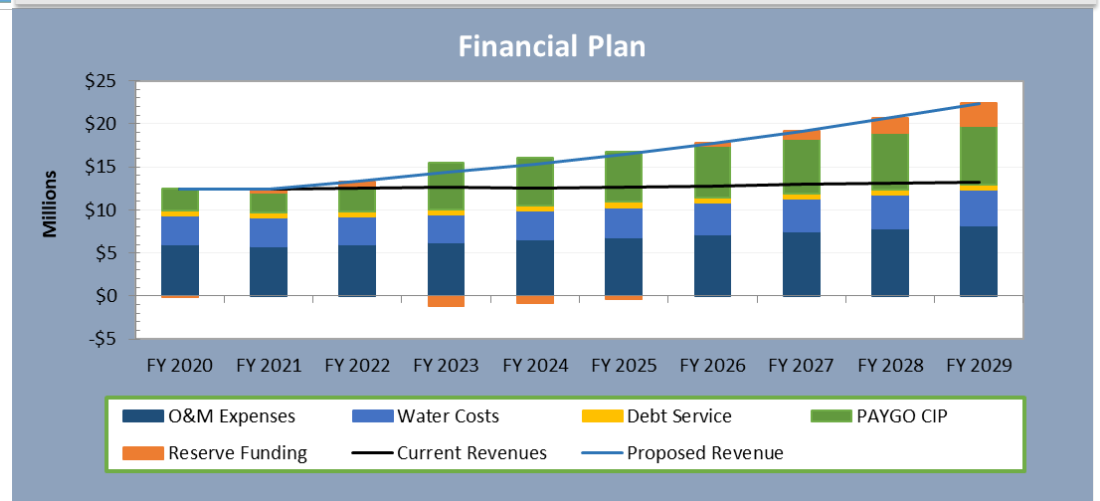
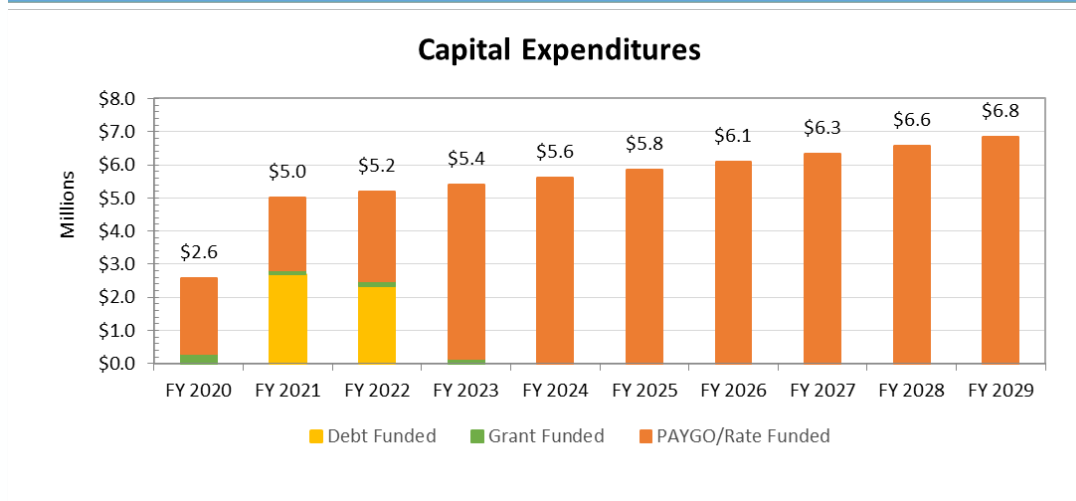
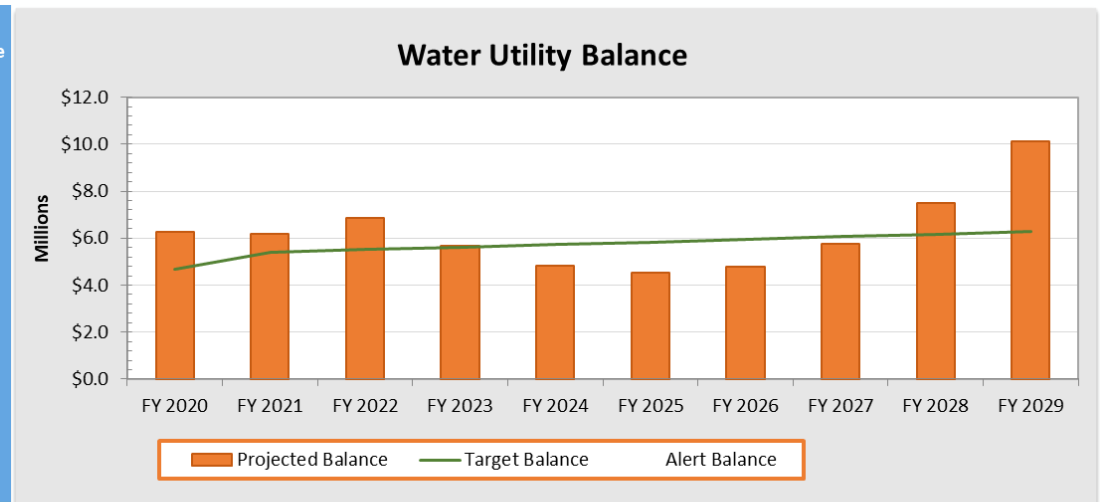
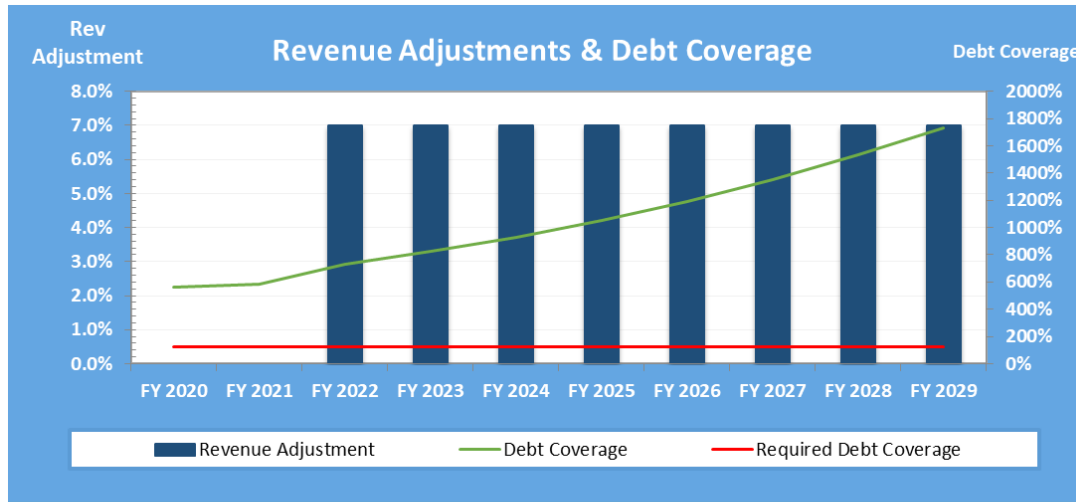
- *\*Debt Coverage Ratio = Net Operating Income / Debt Service*

# Financial Plan Status Quo: Existing Rates / No Revenue Increases



# Financial Plan Scenario 1:

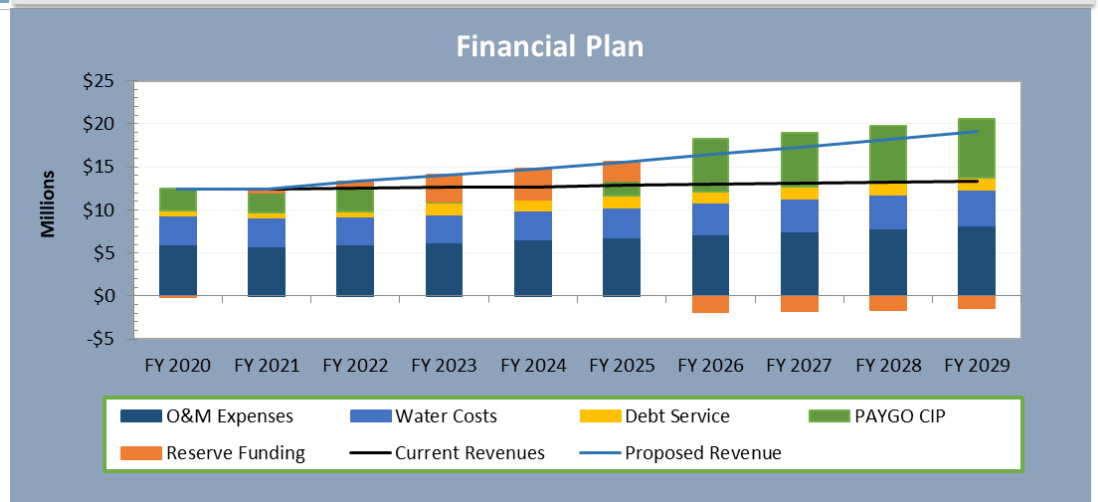
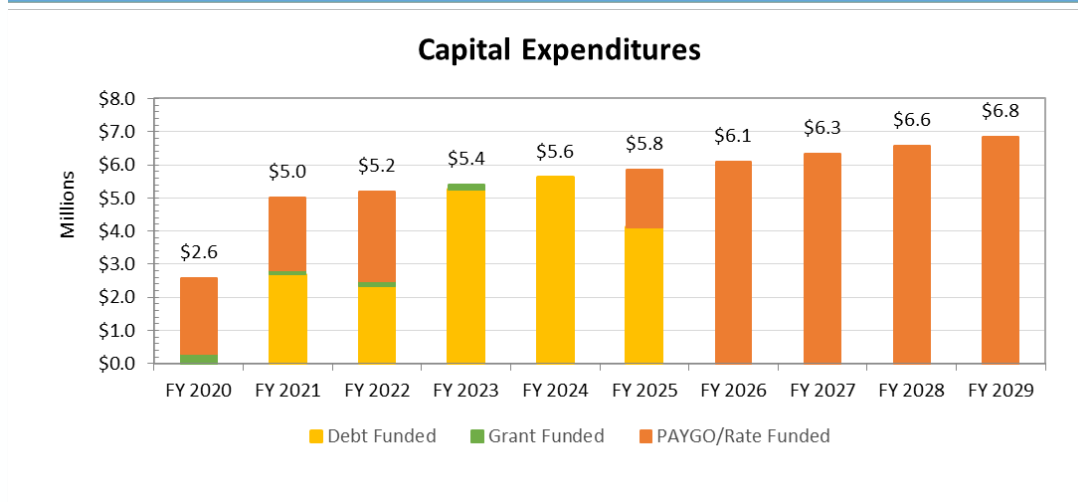
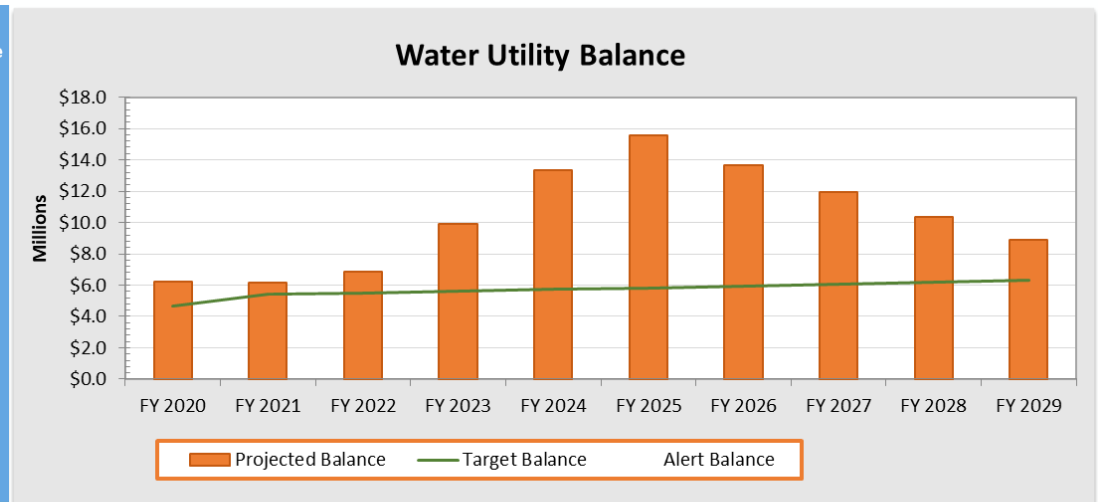
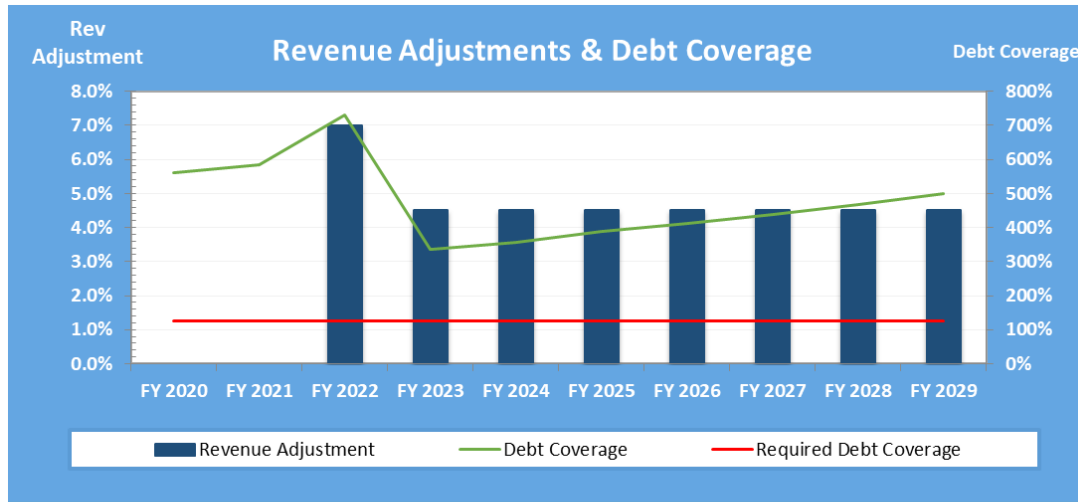
7%/yr,  
\$5M CIP/yr, 85-90 yr pipeline replacement plan (no bonds)



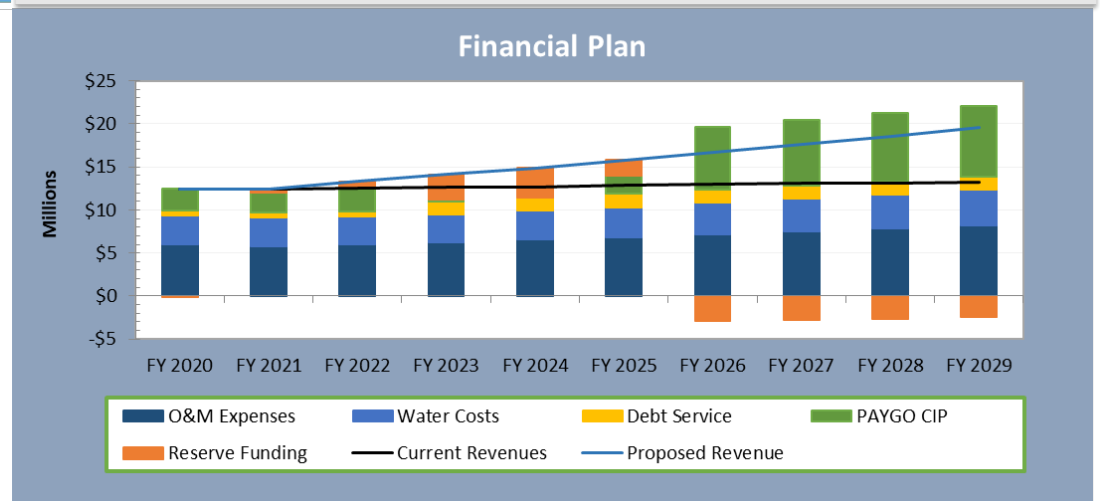
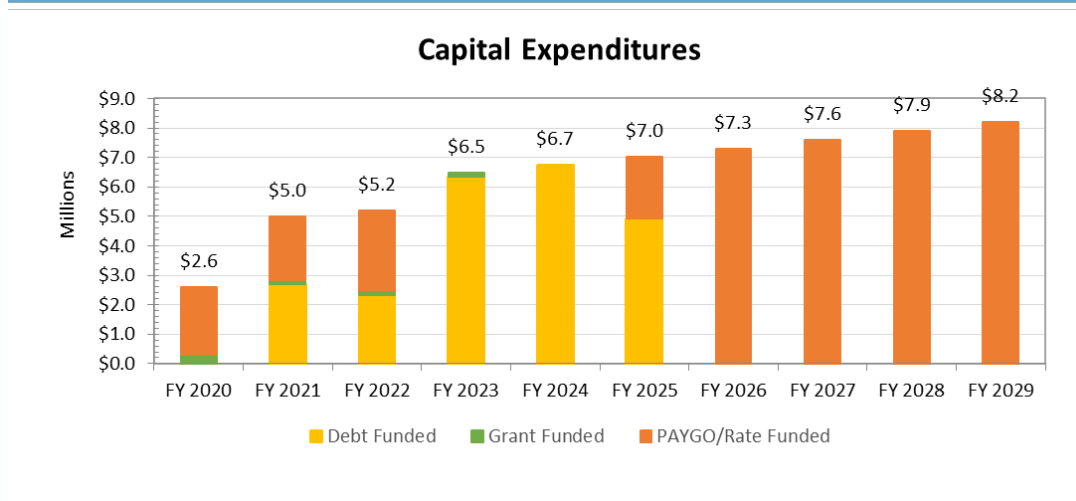
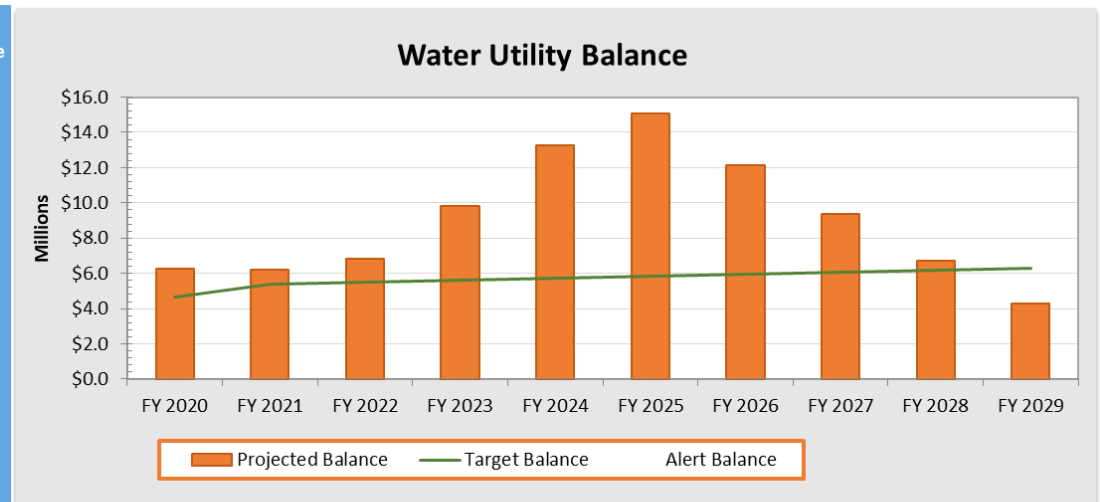
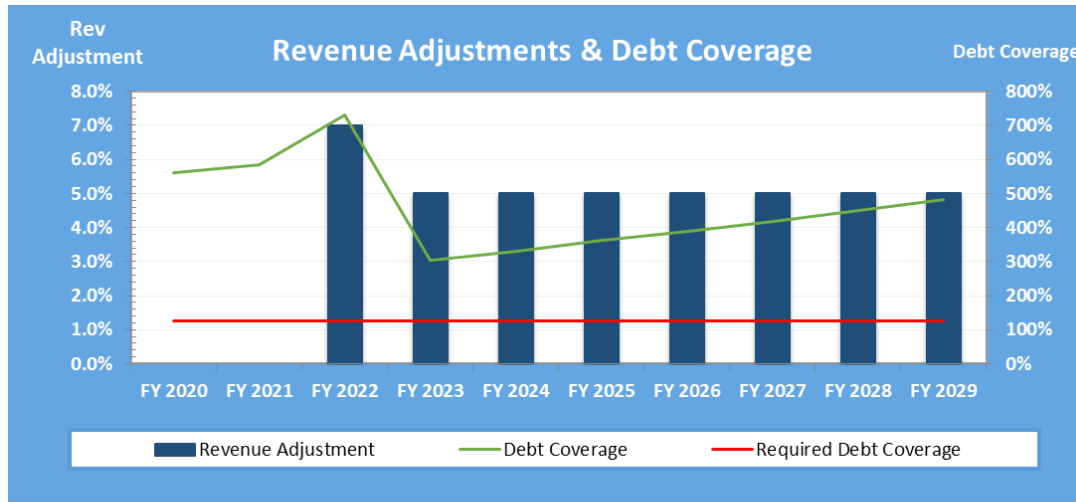
# Financial Plan Scenario 2:

7%, then 4.5%/yr

\$5M CIP/yr, 85-90 yr pipeline replacement plan (\$15M bonds)



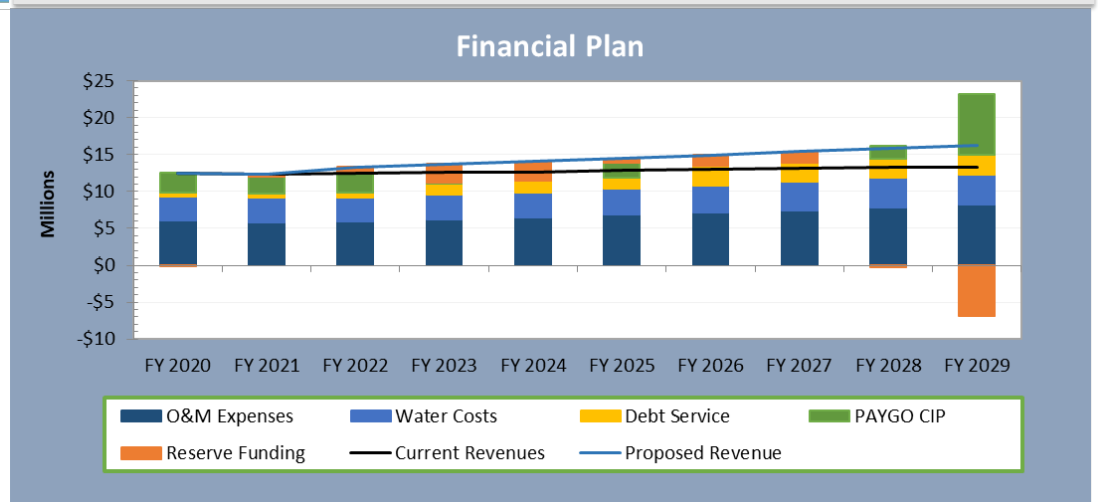
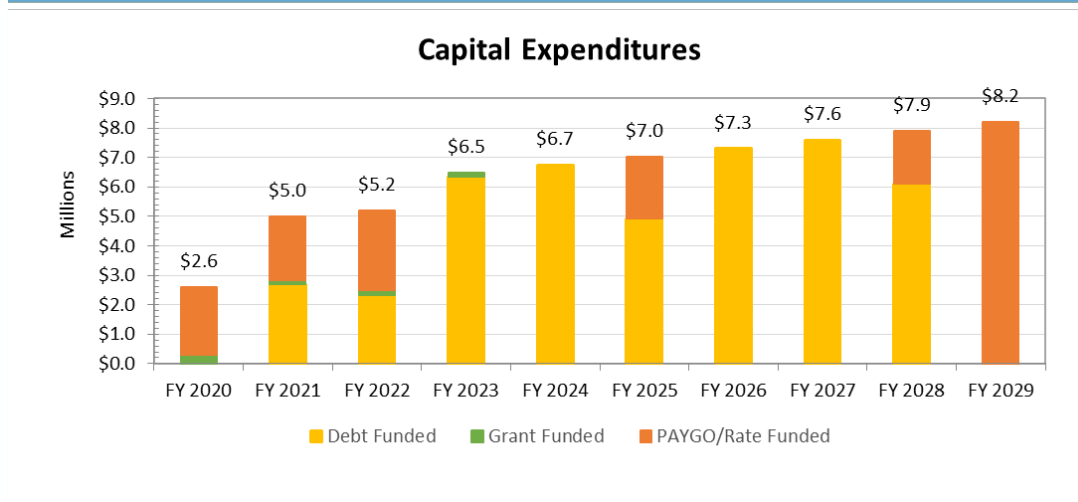
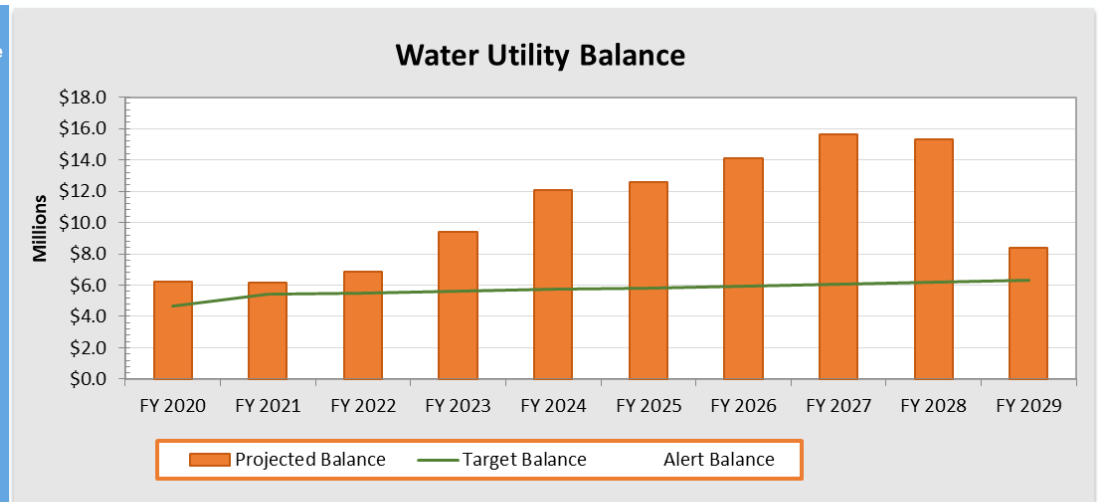
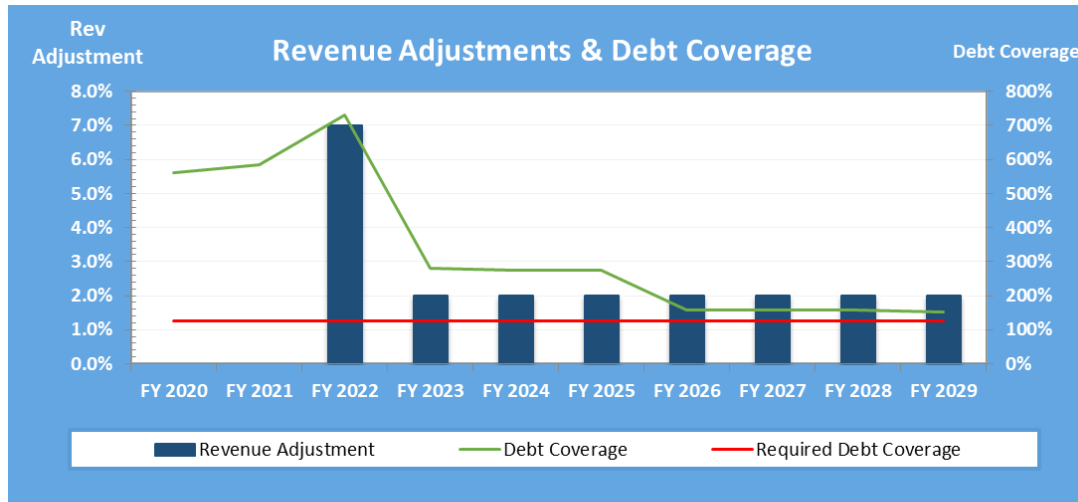
# Financial Plan Scenario 3: 7%, then 5%/yr \$6M CIP/yr, 75 yr pipeline replacement plan (\$18M bonds)



# Financial Plan Scenario 4:

7%, then 2%/yr

\$6M CIP/yr, 75 yr pipeline replacement plan (\$18M + \$21M bonds)



# Wastewater Enterprise



# Wastewater - Inflationary Assumptions

| Inflation                | 2021 | 2022  | 2023  | 2024  | 2025  |
|--------------------------|------|-------|-------|-------|-------|
| General Inflation        | N/A  | 3%    | 3%    | 3%    | 3%    |
| Salary                   | N/A  | 4%    | 4%    | 4%    | 4%    |
| Benefits                 | N/A  | 8%    | 8%    | 8%    | 8%    |
| Power                    | N/A  | 3%    | 3%    | 3%    | 3%    |
| Capital                  | N/A  | 4%    | 4%    | 4%    | 4%    |
| Other Operating Revenues | N/A  | 1%    | 1%    | 1%    | 1%    |
| Interest                 | N/A  | 2.25% | 2.25% | 2.25% | 2.25% |

Inflationary assumptions are used to project individual O&M expenses, capital costs, and non-rate revenue streams



# Wastewater Customer Accounts & Growth Assumptions

- › 1% annual growth in connections projected in financial model
- › Customer EDUs / Accounts

| Customer Class            | Unit    | FY 2020 | FY 2021 |
|---------------------------|---------|---------|---------|
| Single Family             | EDU     | 5,291   | 5,293   |
| Multi-Family              | EDU     | 2,669   | 2,671   |
| Commercial/Institutional  | Account | 170     | 170     |
| Primary School/Elementary | Account | 4       | 4       |
| Secondary School/Middle   | Account | 1       | 1       |
| Commercial/Institutional  | Account | 1       | 1       |

# Wastewater Flow

| Customer Class                                       | Unit of measure | FY 2020        | FY 2021        |
|------------------------------------------------------|-----------------|----------------|----------------|
| Single Family                                        | Kgal            | 415,921        | 420,080        |
| Multi-Family                                         | Kgal            | 128,876        | 130,165        |
| Commercial/Institutional                             | Kgal            | 53,528         | 54,063         |
| <b>Total Residential &amp; Non-Residential Flows</b> |                 | <b>598,325</b> | <b>604,308</b> |

# Wastewater Revenues

| Revenue Summary         | FY 2020<br><i>(Actuals)</i> | FY 2021<br><i>(Model Calculated)</i> |
|-------------------------|-----------------------------|--------------------------------------|
| <b>Rate Revenue</b>     |                             |                                      |
| Service & Usage Charges | *\$3,345,187                | \$3,327,575                          |
| Other Revenue           | \$36,500                    | \$36,500                             |
| Non-Operating Revenue   | \$500                       | \$85,277                             |
| <b>Total Revenue</b>    | <b>\$3,382,187</b>          | <b>\$3,449,372</b>                   |

*\* Net of Sewer Service Discount*

# Wastewater O&M Expenses

- FY 2022 values projected based on inflationary assumptions

| Operating Expenditures                | FY 2019<br>(Actuals) | FY 2020<br>(Actuals) | FY 2021<br>(Budgeted) | FY 2022<br>(Projected) |
|---------------------------------------|----------------------|----------------------|-----------------------|------------------------|
| Treatment and Disposal Charges        | \$1,101,540          | \$1,426,380          | \$1,849,900           | \$1,894,520            |
| Labor                                 | \$815,125            | \$914,942            | \$961,381             | \$999,837              |
| Compensation                          | \$761,255            | \$796,000            | \$794,305             | \$857,849              |
| Plant Operating                       | \$73,494             | \$74,212             | \$79,011              | \$81,719               |
| Collection System                     | \$82,891             | \$93,773             | \$116,222             | \$120,466              |
| General Administrative Expenses       | \$244,945            | \$281,159            | \$341,607             | \$352,015              |
| <b>Total Expenditures</b>             | <b>\$3,079,250</b>   | <b>\$3,586,466</b>   | <b>\$4,142,426</b>    | <b>\$4,306,406</b>     |
| <i>Change in O&amp;M Expenses (%)</i> |                      | 16.5%                | 15.5%                 | 4%                     |

# LA Treatment Costs

- FYE 2022 values from CVWD Water Budget

|                                            | FY 2019            | FY 2020            | FY 2021<br>(Budgeted) | FY 2022<br>(Projected) |
|--------------------------------------------|--------------------|--------------------|-----------------------|------------------------|
| Los Angeles Bureau of Sanitation (O&M)     | \$692,015          | \$859,300          | \$1,119,000           | \$1,186,680            |
| Los Angeles Bureau of Sanitation (Capital) | \$409,525          | \$567,080          | \$730,900             | \$707,840              |
| <b>Total Expenditures</b>                  | <b>\$1,101,540</b> | <b>\$1,426,380</b> | <b>\$1,849,900</b>    | <b>\$1,894,520</b>     |
| <i>Change in O&amp;M Expenses (%)</i>      |                    | 29.5%              | 29.7%                 | 2.4%                   |

# Wastewater Capital Improvement Plan - Adopted

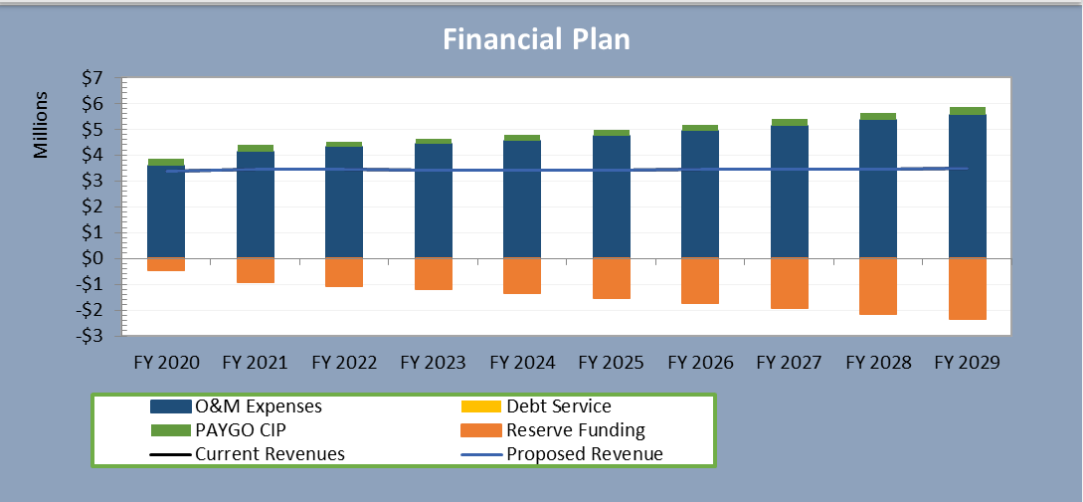
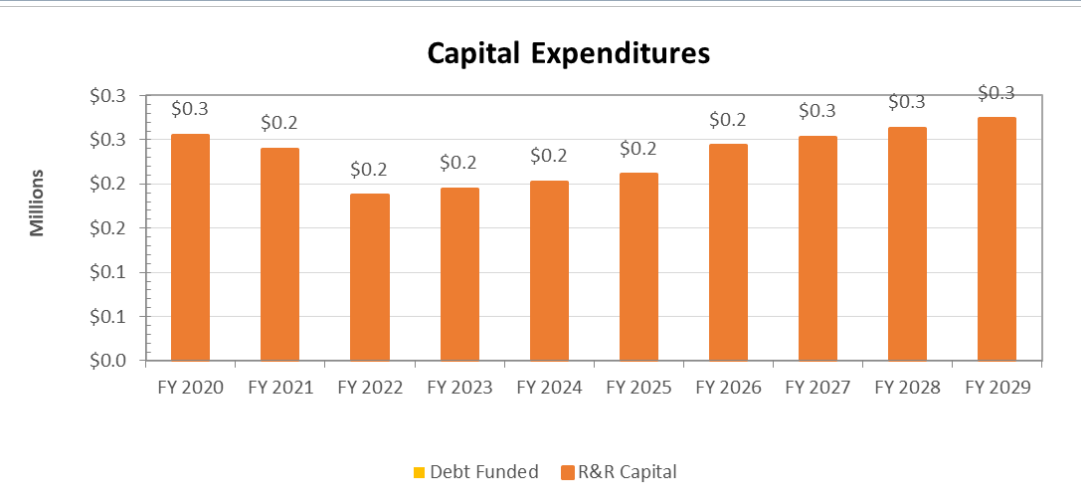
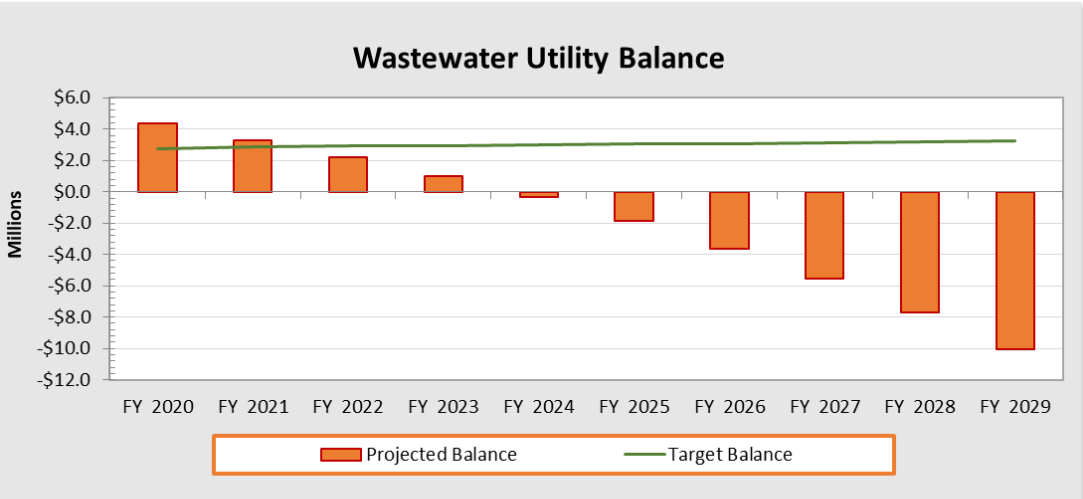
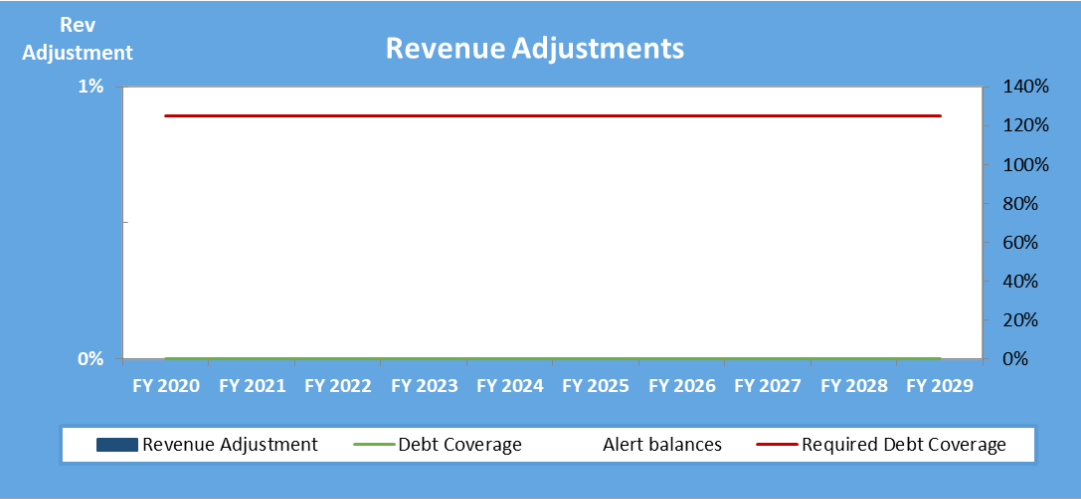
| Projects                         | FY 2021          | FY 2022          | FY 2023          | FY 2024          | FY 2025          |
|----------------------------------|------------------|------------------|------------------|------------------|------------------|
| Collections Systems              | \$75,000         | \$75,000         | \$75,000         | \$75,000         | \$75,000         |
| Interceptor System               | \$5,000          | \$5,000          | \$5,000          | \$5,000          | \$5,000          |
| Lift Station                     | \$75,000         | \$0              | \$0              | \$0              | \$0              |
| Nitrate Plant Waste              | \$0              | \$0              | \$0              | \$0              | \$0              |
| Technology (Sewer Projects Only) | \$5,000          | \$5,000          | \$5,000          | \$5,000          | \$5,000          |
| Public Safety/Emergency Response | \$0              | \$0              | \$0              | \$0              | \$0              |
| Facilities & Planning            | \$10,000         | \$10,000         | \$10,000         | \$10,000         | \$10,000         |
| Misc. Sewer Projects             | \$5,000          | \$5,000          | \$5,000          | \$5,000          | \$5,000          |
| Capital Outlay                   | \$64,500         | \$80,000         | \$80,000         | \$80,000         | \$80,000         |
| <b>Total CIP (Nominal)</b>       | <b>\$239,500</b> | <b>\$180,000</b> | <b>\$180,000</b> | <b>\$180,000</b> | <b>\$180,000</b> |
| <b>Total CIP (Inflated)</b>      | <b>\$239,500</b> | <b>\$187,200</b> | <b>\$194,688</b> | <b>\$202,476</b> | <b>\$210,575</b> |

- Capital costs are inflated 4% each year out from FY2021

# Wastewater Reserves & Financial Policies

| Reserve                      | Policy                    | FY 2021<br>Reserve Target |
|------------------------------|---------------------------|---------------------------|
| Operating                    | 90 days of O&M expenses   | \$1,035,607               |
| Rate Stabilization           | 25% of Commodity Revenues | \$831,899                 |
| Emergency                    | \$1,000,000               | \$1,000,000               |
| <b>Total Reserves Target</b> |                           | <b>\$2,867,505</b>        |

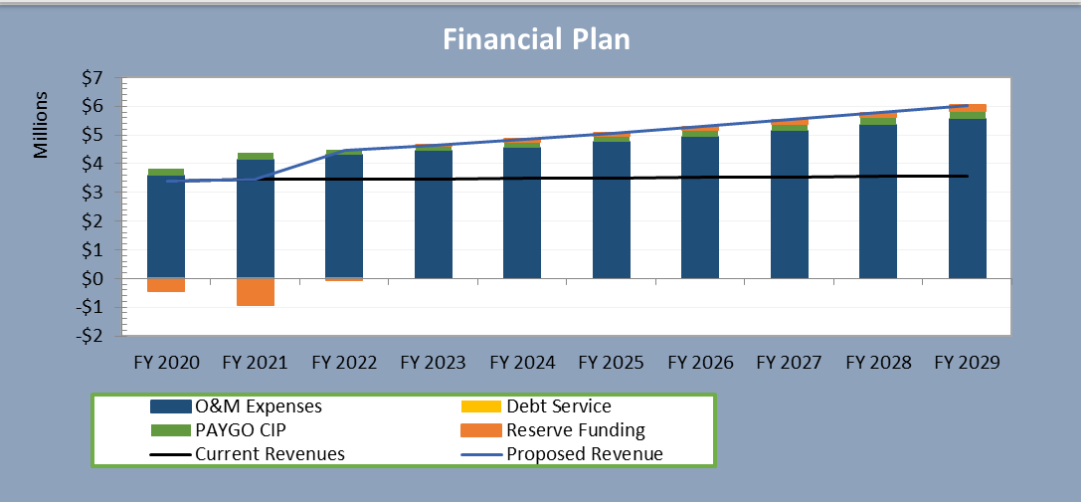
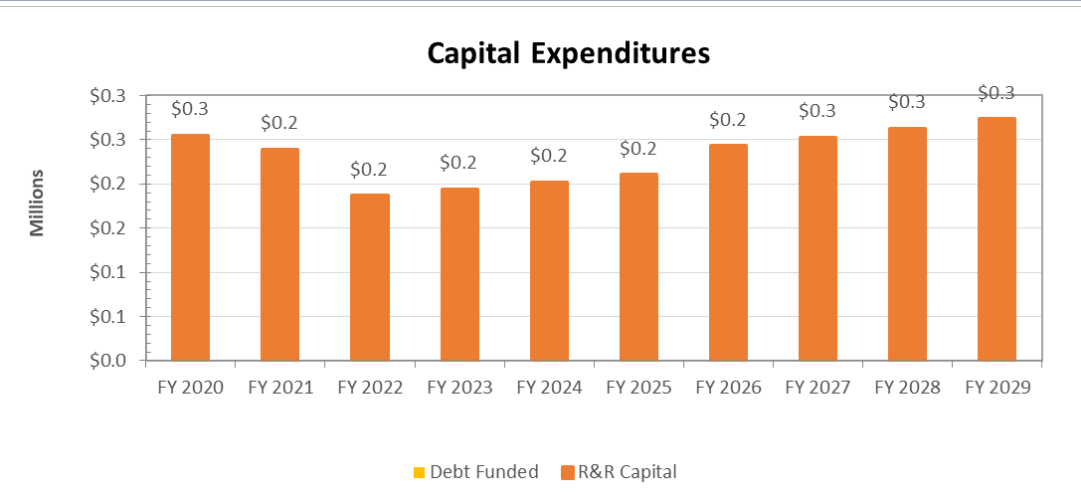
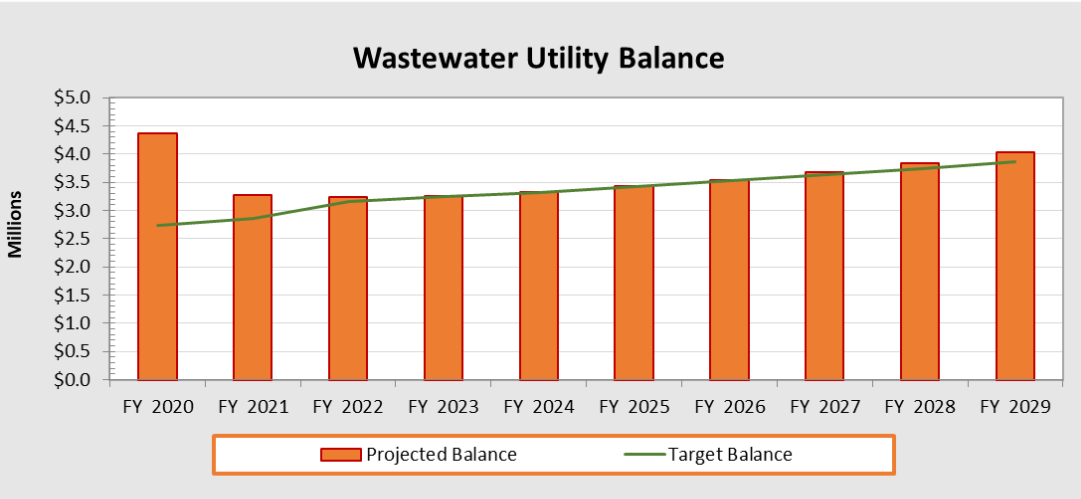
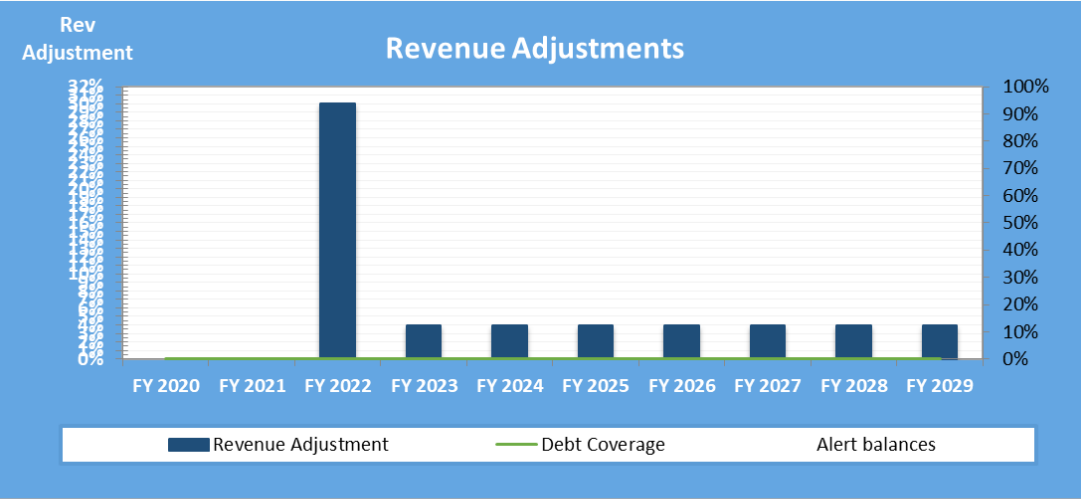
# Financial Plan Status Quo: Existing Rates / No Revenue Increases





# Financial Plan Scenario 1:

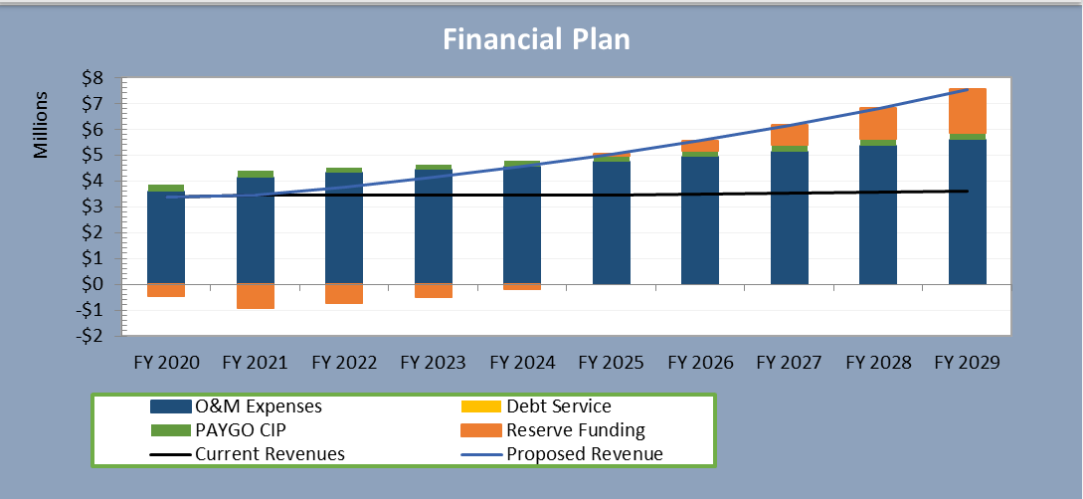
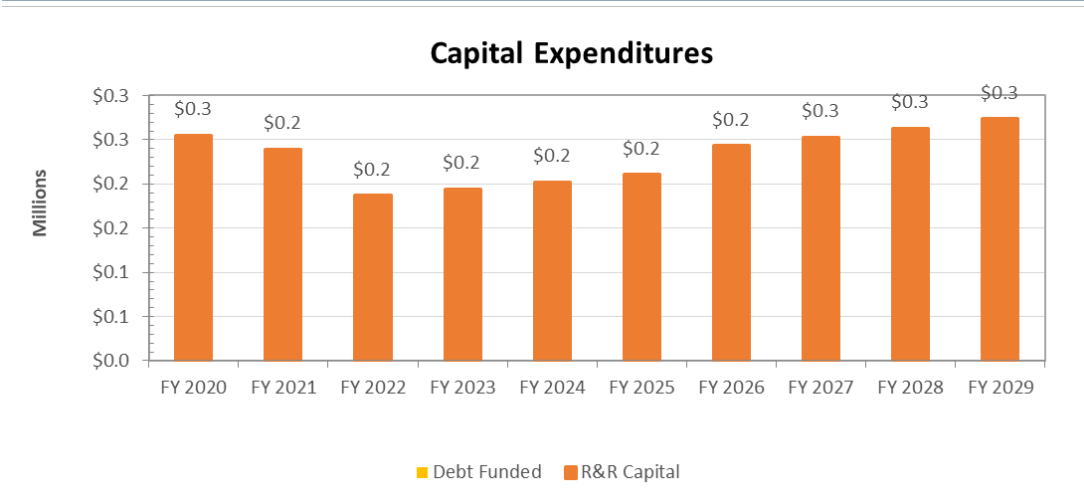
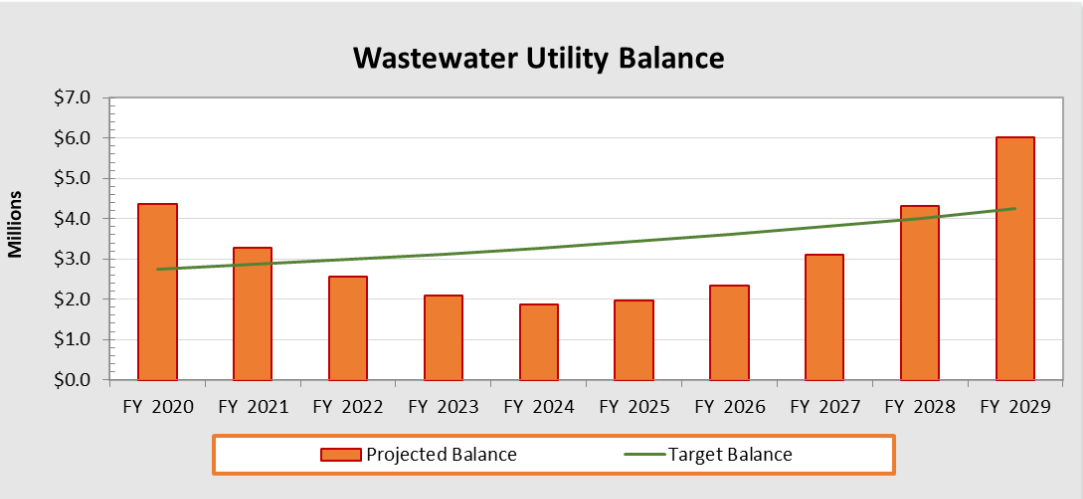
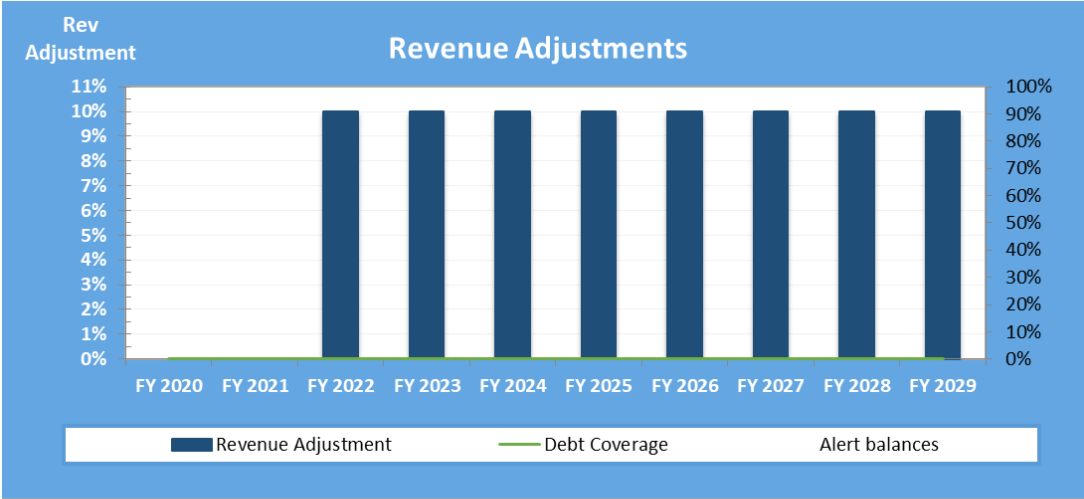
30%, then 4%/yr,  
\$200K CIP/yr



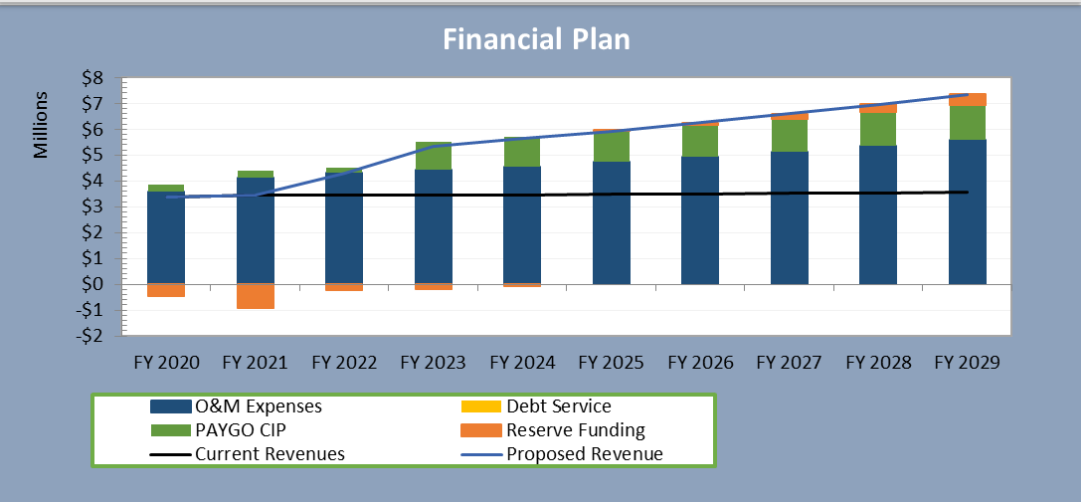
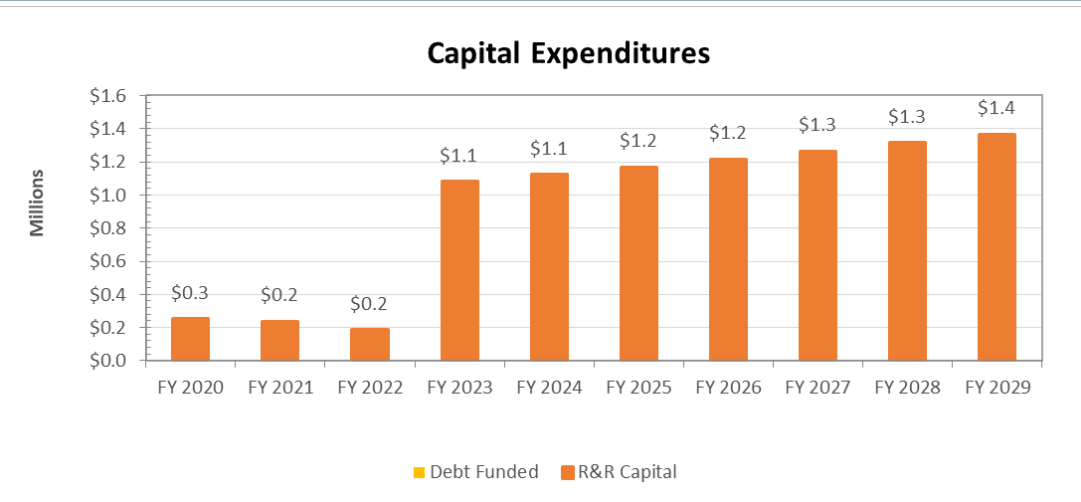
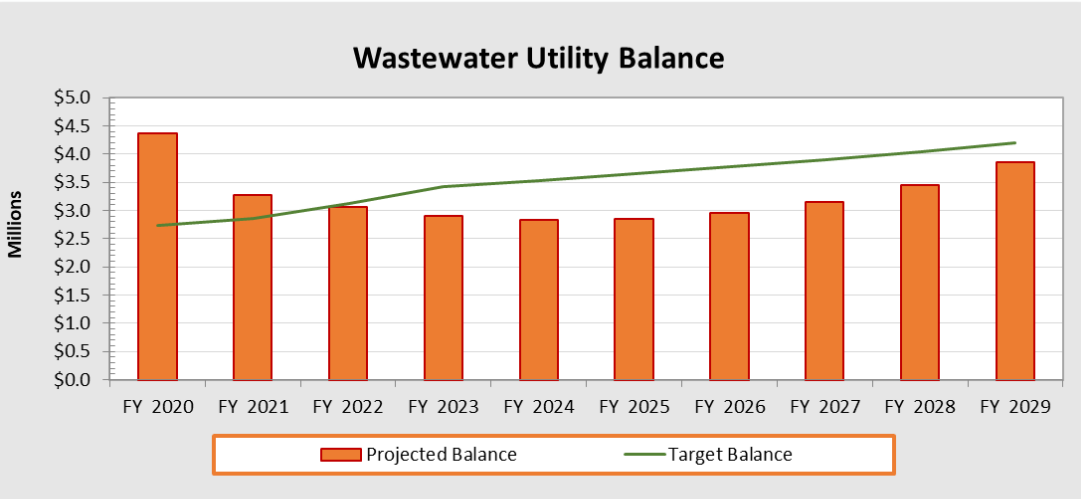
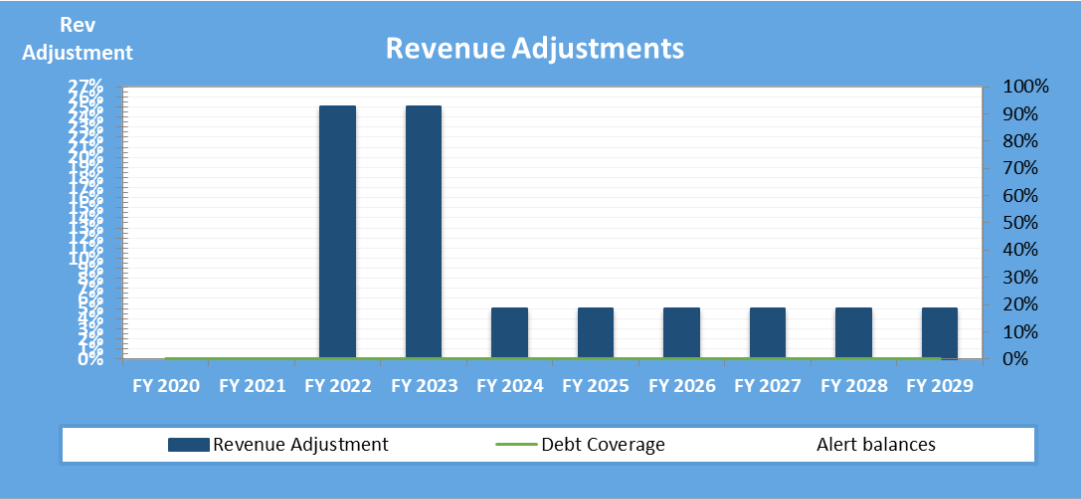
# Financial Plan Scenario 2:

## 10%/yr

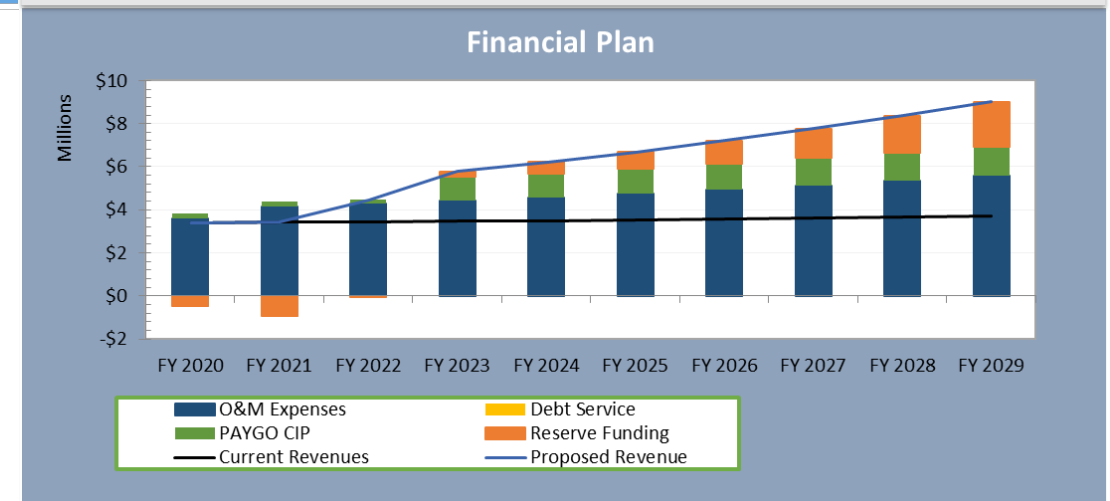
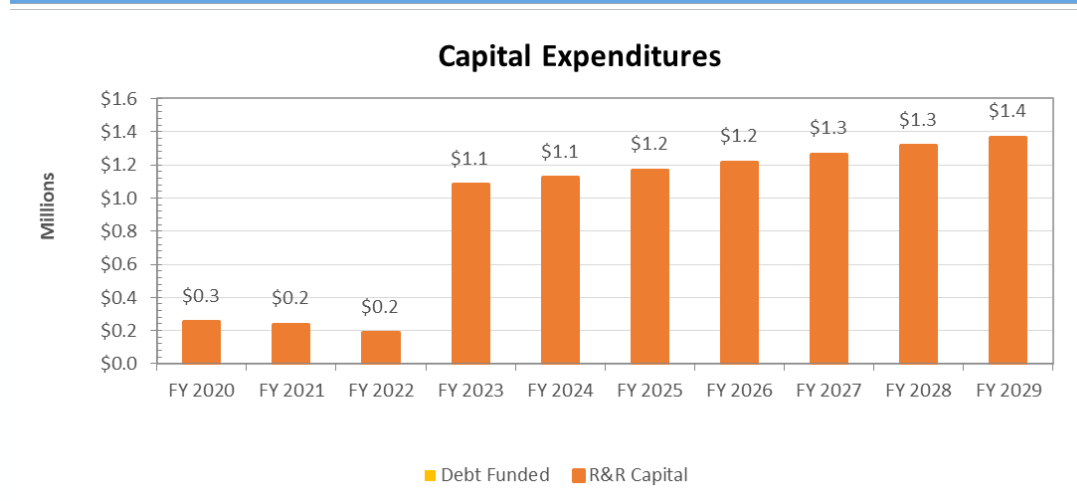
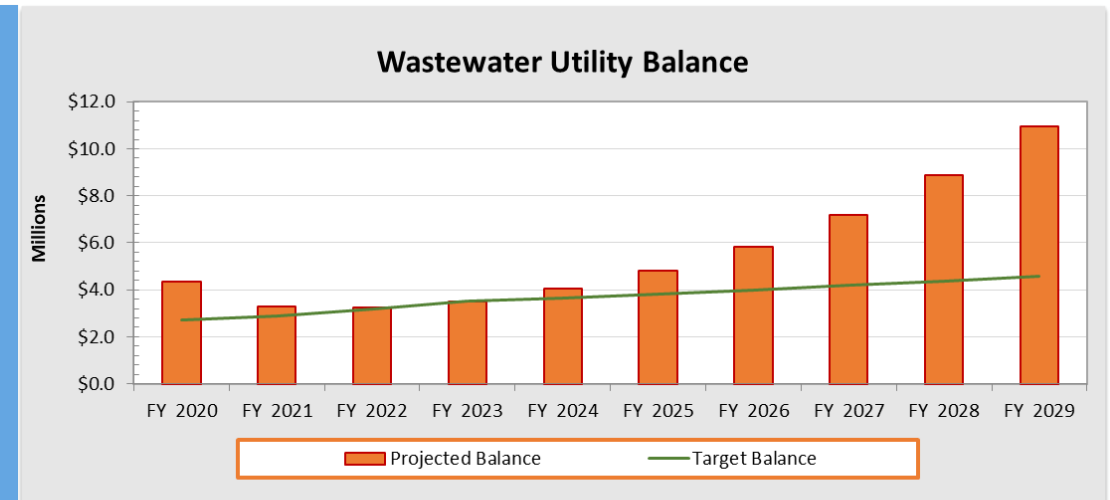
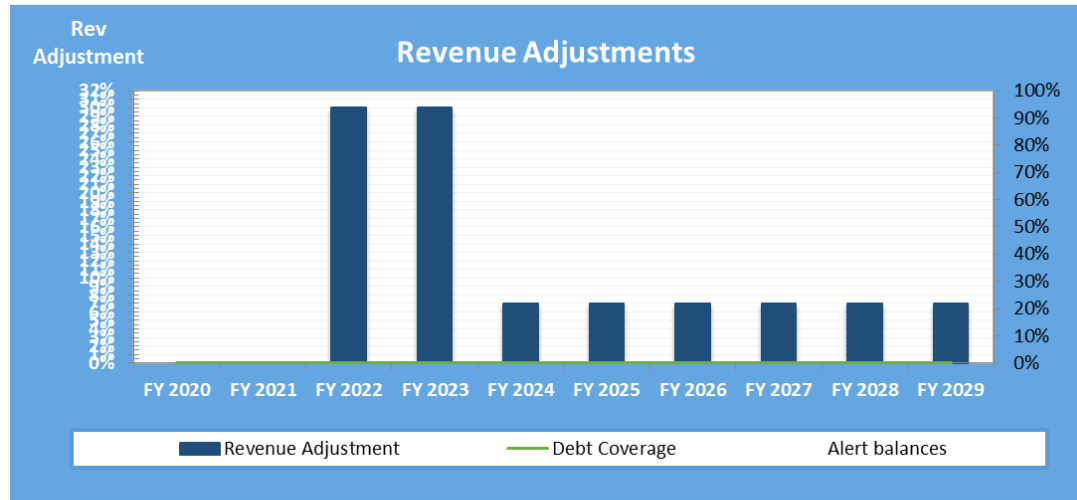
## \$200K CIP/yr



# Financial Plan Scenario 3: 25%, 25%, then 5%/yr \$1M CIP/yr



# Financial Plan Scenario 4: 30%, 30%, then 7%/yr \$1M CIP/yr – incorporate CIP into reserve policy target



# Next



# Rate Study Next Steps

- Community Meeting February 18
- Board Meeting February 23 – Financial Plan Scenarios
- Cost of Service Analysis and Rates



# Thank you!

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